

**ANKIT SHARMA**Course : **P.G.D.M (6 Trimester)**, Post Graduate Diploma in Management, 2024Email : [Ankit.pgdm22@nbs.edu.in](mailto:Ankit.pgdm22@nbs.edu.in)LinkedIn: <https://www.linkedin.com/in/ankit-sharma-09147b248>

Mobile : 9887571614

CGPA : 6.38

**CAREER OBJECTIVE**

Seeking for the reputed position in an organization where I can utilize my knowledge & skills to achieve organizational goals.

**ACADEMIC DETAILS**

COURSE	SPECIALIZATION	INSTITUTE/COLLEGE	BOARD/UNIVERSITY	SCORE	YEAR
UG	Commerce	S.S. Jain Subodh P.G. (Autonomous) College Jaipur	Rajasthan University	55.97 %	2021
CLASS XII	Commerce	D.A.V Centenary Public School Jaipur	CBSE	56.4 %	2017
CLASS X	General Studies	D.A.V Centenary Public School Jaipur	CBSE	7.6 CGPA	2015

**CORE SKILLS**

Data Analysis, Adaptability, Communication, Interpersonal Skills, Investment Analysis, Problem Solving, Detail Oriented

**TECHNICAL PROFICIENCY**

Tally ERP 9.0, Office 365, Canva, Advanced Excel

**SUMMER INTERNSHIP / WORK EXPERIENCE****Research Analyst, Opulence Business Solutions****May 2023 - Jun 2023**

- I have to research about the different sectors and try to get the deals related to M&A, Investment, Fund raising etc. for the firm.
- I have to pitch the client on the basis of research related to Fund syndication, M&A, JV.
- I have to provide strategic management consulting to the clients.

**Accounts Manager, N Singhal & co.****Jul 2020 - May 2022**

Used to file GST returns, Income tax return, TDS returns, assisted in ROC filling & loan projections and book keeping of clients.

**PROJECTS****Financial Statement Analysis Of Lemon Tree Hotels Ltd. & Jindal Hotels Ltd. - Finance****Dec 2022 - Present**

Understood and analyzed financial accounts in order to investigate working capital financing policies, capital spending and other issues. Assessed the debt status and profitability of both organizations using several appropriate ratios.

**Financial Statement Analysis of Tata Coffee Ltd. & Jayshree Tea Ltd. - Financial Reporting and Analysis****Feb 2023 - Present**

Analyzed company's financial data including balance sheet, income statement, and cash flow statement.

**Cost Analysis of Local business - Finance****Sep 2022 - Oct 2022**

Prepared a detailed cost sheet for a tea stall, which would serve as a valuable tool for business owners in analyzing the cost per unit of each item.

**Rural Immersion Program At Antarsubha Village - Marketing****Dec 2022 - Jan 2023**

Conducted field survey on the rural and urban areas about dairy products.

**A CSR Project on Educating Underprivileged Children of Rural area - Corporate Sustainability and Social Impact****Mar 2023 - Mar 2023**

Educated 60+ Underprivileged Rural Children(5-13 age) criteria for 1 month under the program "Ummedo ki Paathshala".

**A study on various HR functions in Modivcare - Human Resource Management****Dec 2022 - Jan 2023**

Conducted a detailed interview with HR Manager of the company.

**Digital Marketing Drive On "Dopamine Detox" - Marketing****Feb 2023 - Mar 2023**

This project includes making content that teaches individuals about the study of dopamine and what it very well may be meant for by our utilization of innovation.

**Core Marketing Theories Applied to Instagram - Marketing****Jul 2022 - Sep 2022**

Implemented marketing ideas to get more views, likes, comments & share on the Instagram reel.

**POSITION OF RESPONSIBILITY****Member of Technical Club - Narayana Business School****Aug 2022 - Present**

Responsible for coordinating in various activities that are being organized by Narayana Business School.

**EXTRA CURRICULAR ACTIVITIES**

Cricket  
Online Games

CERTIFICATIONS		
CERTIFICATION	CERTIFYING AUTHORITY	DESCRIPTION
Create Animated Social Media Posts using Canva	Coursera	Explored everything from learning the basics to gaining insights about social media and animations.
Financial Markets	Great Learning	Accomplished basic knowledge about Financial markets like Stock market, Bond markets ,Forex Market, Commodity Market.
NISM-Series-V-A	National Institute of Securities Markets	This certification program provides an introduction to the fundamentals of securities markets related to market structure, Trading mechanisms, Risk management.
NISM(National Institute of Securities Market) Capital Markets	National Institute of Securities Market	Gained basic knowledge in stock market and inspired me towards investing in Stock Market & Mutual Funds.
Accounting Fundamentals	Corporate Finance Institute	Learned various concepts based on Accounting Fundamentals.
The Fundamentals of Digital Marketing	Google Digital garage	Studied about basic knowledge of digital market.
Reading Financial Statements	Corporate Finance Institute	Acquired skill in the process of reading Financial statement and to make interpretation based on it.
Investment Banking	Great Learning	Gained and understood a special segment of banking operation that helps individuals or organizations raise capital & provide financial consultancy services to them.
Startup India Learning program	upGrad	Got to know many aspect how to start and run a business.
Project Management Foundations	National Association of State Boards of Accountancy	This certificate provide the skills and knowledge need to effectively manage projects from start to finish with project planning, budgeting, risk management.
CONFERENCES AND WORKSHOPS		
<b>Ab India Karega Invest</b> Organized by: <b>Groww</b>   Date: <b>Dec 2022</b> Gained valuable knowledge related to various investment options. <b>Excel Workshop</b> Organized by: <b>Narayana Business School</b>   Date: <b>Oct 2022</b> Learned various Advance excel function.		
VOLUNTEER EXPERIENCE		
<b>Election Commission of India</b> - Role: Volunteer   Cause: Human Rights Actively volunteered in helping disabled peoples during Gujarat Elections in Vejalpur area, Ahmedabad.		<b>Dec 2022 - Dec 2022</b>
LANGUAGES KNOWN		
Hindi, English		